HARVARD | BUSINESS | SCHOOL

JAMES J. DOWD, JR. |
SENIOR FELLOW AND MANAGING DIRECTOR
EXECUTIVE EDUCATION

September 16, 2016

Mr. Jérôme Trancart
SLTEAM
Praz-Martin, P.O.Box 52
CH-1070 Puidoux
Switzerland

Dear Jérôme,

Having concluded another successful collaboration this past week, I write to thank you personally for all you did to make the outdoor elements of the program so effective. Your responsiveness to our client's requirements, your creativity and flexibility in program design, and above all, your careful attention to logistics and safety, enabled us to deliver a program in Germany that lived up to the brand promise of Harvard Business School.

From my early days on the faculty at IMD to the present day, it's hard to believe you and I have been working together for almost 20 years now! I look forward to continuing our partnership for many more years, and specifically, during the next run of this current program next year, on Friday, September 8, 2017.

With my sincere thanks once again, and my best regards, as always,

James J. Dowd, Jr.
Senior Fellow

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